

POWER-PACKED TRAINING

TWO-DAY FAST LAUNCH PROGRAM

SESSION 1

How to Effectively
Generate Business

SESSION 2

How to Work With
Buyers

SESSION 3

Conducting Effective
Listing Presentations

SESSION 4

How to Effectively
Negotiate

TESTIMONIALS

"I have some feedback for you. On a scale of one to 10 we got a response of straight 10's and three 12's! People were very impressed. One (who took all other trainings) said that she will use this the most. The prospecting, farming, and lead management was powerful. The adaptability of Maggie was amazing. She was able to tailor the course on the fly for our market. The objection handling and the listing presentation was very good. Working with buyers together with the personality types was Aha! for many."

BEV DEWEESE, GRANDE PRAIRIE, AB

"If you want to improve your running time, run with those who are faster to push your speed and endurance. That's how I feel about EXIT's fast launch. I received great material about how to work effectively with home buyers and sellers. Exit has taken a leadership role by committing to fast launch. You have my full support."

DAVID SAWLER, FREDERICTON, NB



CHAMPION SEMINAR LEADER

Maggie Tessier

Maggie has been the #1 real estate associate* for EXIT in Canada for gross commissions, listings taken, ends sold and sponsoring. She is the dynamic and engaging seminar leader for EXIT'S Fast Launch series. Maggie is a frequent instructor in Eastern Ontario and was a "Break-out" speaker at EXIT'S seventh annual Convention in Dallas, TX. Her session entitled, "700k Farm" demonstrated to participants how they could earn over \$700,000 annually using a real estate farming methodology.

*07.01.04 - 06.30.05 production year

Increase Your Income...Call to Book Now!

fastlaunch

TRAINING FOR AGENTS

Holiday Inn
September 27-28, 2006
8:30am (cont. breakfast)
9am - 5pm (lunch incl.)



www.exitrealty.com

register today and **jump-start your career!**